GEORGE MASON UNIVERSITY BUDGET UPDATE

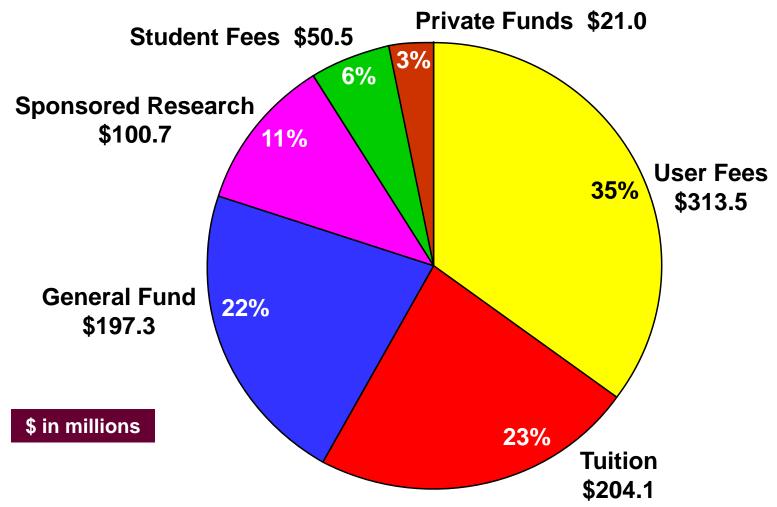


Faculty Senate September 16, 2009



TOTAL BUDGET OVERVIEW

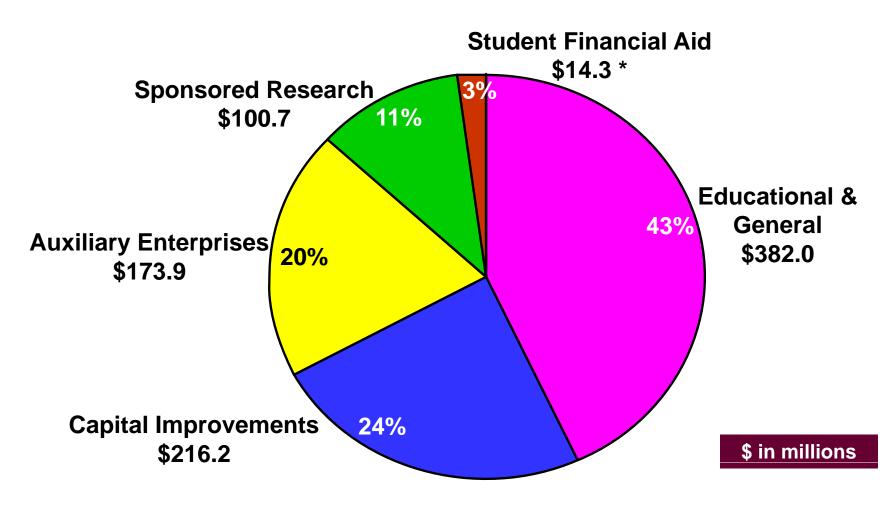
2009-10 REVENUE BUDGET \$887,117,600





TOTAL BUDGET OVERVIEW

2009-10 OUTLAYS \$887,117,600



^{*} State Funded Student Financial Aid



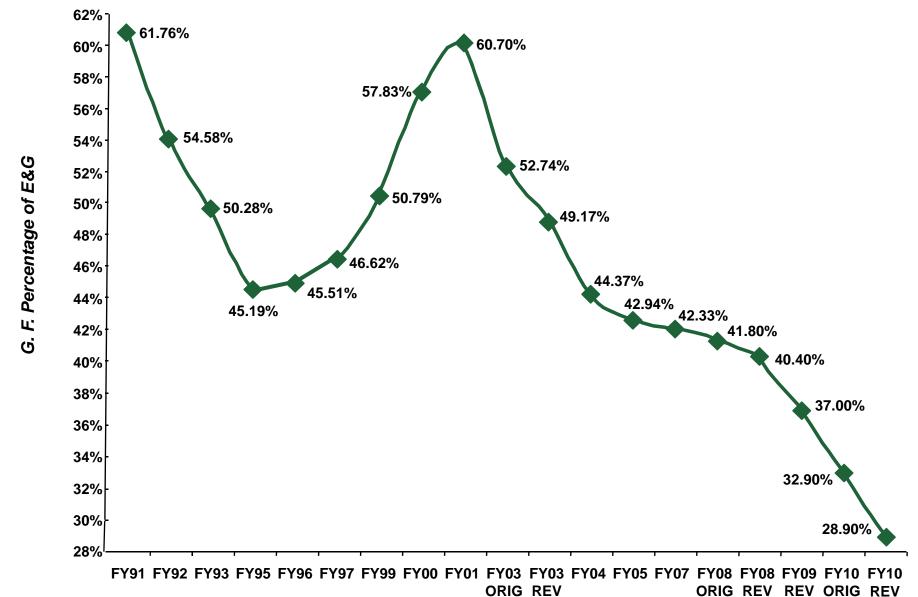
FUNDING CHANGE IN HIGHER EDUCATION

GEORGE MASON UNIVERSITY GENERAL FUND BUDGET REDUCTION HISTORY

DATE	GF REDUCTION	PERCENT
FY08	\$6.8M	5%
FY09	9.7M	7%
FY10	11.2M	8%
FY10 September 2009	17.6M	15%
Total	\$45.3M	35%



GENERAL FUND % OF SUPPORT TREND ANALYSIS





BUDGET REDUCTION MESSAGE MOVING FORWARD

- Remain Committed to Unit Empowerment
- Institutional Commitment to Classroom Learning Quality
- Unit Budget Reduction Strategies Primarily Delegated
- Some Targeted Budget Reductions Decisions Will Also Be Made Centrally
- Strategies Executed in Collaborative Manner
- Budget Reduction Strategies Will Combine Short Term and Long Term Tactics
- Total University Commitment to Alternative Net Income Generating Strategies

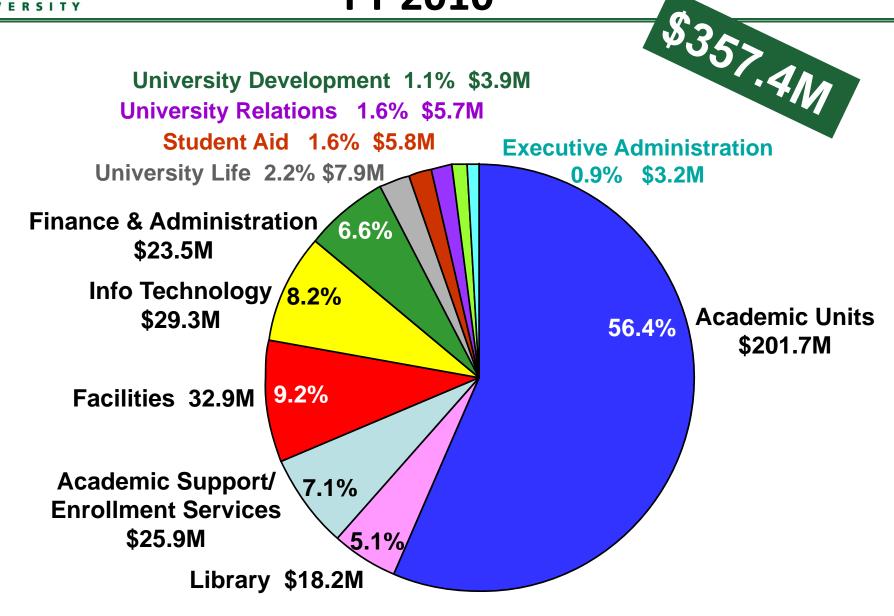


BUDGET REDUCTION STRATEGIES FY 2010

	15%	
TARGET	\$17.6M	NOTES
New ARRA Funds	\$8,600,000	One-time Funding in FY10
Additional Tuition Revenue –		Enrollment Beyond
Enrollment Increase	\$2,500,000	Original Target
Additional Funds from Other		
Sources/New Revenue	\$500,000	
Reduce Utilities Budget	\$700,000	
		Budget reductions not made
Remaining Budget Reductions	\$5,300,000	across-the-board.
TOTAL	\$17,600,000	



E&G BUDGET BY PROGRAM FY 2010





STRATEGY TO ABSORB THE REDUCTION

- > Reduce Instructional Units and Library
- > Less Than Administrative Units
- > Instructional Units 1.5%
- Administrative Units 1.7% & 2.0%
- No Mid-Year Tuition Increase
- Limit Allocation of Enrollment Growth (Beyond Target) Tuition Revenue
- Protect Institutional Reserve (\$5.3M)



STRATEGY TO ABSORB THE REDUCTION

STATE REDUCTION	\$17.7M
NEW ARRA FUNDS	[\$ 8.6M]
NET REDUCTION	\$ 9.1M

REVENUE/TRANSFERS	
> Tuition (Increased Enrollment	\$2.5M
Other Sources (Aux Ent)	\$0.5M
TOTAL REVENUE	\$3.0M



STRATEGY TO ABSORB THE REDUCTION

BUDGET REDUCTIONS:		
> Instruction	\$2.92M	
Reduce Utilities Budget	\$0.70M	
Academic Support	\$0.67M	
> ITU	\$0.49M	
> Facilities	\$0.43M	
> Fin/Admin	\$0.46M	
University Relations	\$0.39M	
> Other	<u>\$0.20M</u>	
TOTAL REDUCTIONS		\$6.1M
BUDGET BALANCE		-0-



GEORGE MASON UNIVERSITY BUDGET OVERVIEW - FY2010

COMMONWEALTH OF VIRGINIA OTHER STATEWIDE BUDGET REDUCTIONS

> One Unpaid Day (Furlough) (\$1.0M)

> Eminent Scholar Funding (\$80,000)

Defer Interest Earnings (FY Delay)

Reduce VRS EmployerContribution (??)



GEORGE MASON UNIVERSITY FURLOUGHS & RETIREMENT

FURLOUGH:

- State has announced the one-day of unpaid leave (furlough) for all "State Employees"
 - Definition of "State Employees" is remaining unanswered. Faculty? Admin Faculty? 9/10 Month? Auxiliary Enterprise? Sponsored Research? Classified? GTA/GRA? Wages – No. Adjunct Faculty – No.



GEORGE MASON UNIVERSITY FURLOUGHS & RETIREMENT

RETIREMENT:

- State has announced a reduction in employer contribution to *Retirement* Fund/Benefit
 - TRUE for VRS employees No Impact on "Defined Benefits"
 - FALSE for ORP employees "Defined Contribution"
 - Look for employee contribution changes for VRS employees effective July 1, 2010



GEORGE MASON UNIVERSITY BUDGET OUTLOOK, FY2011 & FY 2012

<u>Context</u>: Mason originally received \$10.9M of ARRA funds in FY 2010 and FY 2011. When the FY 2010 budget reductions were announced, Mason was told it will receive an additional \$8.6M of ARRA funds in FY 2010 to partially offset the GF budget reduction.

REDUCTION OF ARRA FUNDS		
	FY11	FY12
Lose the New FY10 Allocation	- \$8.6M	- \$8.6M
Lose the Original FY10 Allocation	-0-	- \$10.9M
TOTAL	- \$8.6M	- \$19.5M



GEORGE MASON UNIVERSITY RETURN ON INVESTMENT - POSITIONING MASON

"THE RICHMOND ASK"

<u>INVEST:</u>

- Base Budget Operating Resources
- Enrollment Growth Funding
- Competitive Compensation
- Student Financial Assistance

RETURN:

- Access, Quality, Affordability
- Degrees, Workforce Demand, Economic Development



GEORGE MASON UNIVERSITY NEXT STEPS

- > CONTINUE DIALOGUE
- > MORE TOWN HALL MEETINGS
 - Faculty, Staff & Students
 - External Communities
- > SEEK INPUT; REFINE STRATEGIES
- > MAINTAIN FOCUS / CONCENTRATE ON CORE

BUDGET DECISION TRANSPARENCY

"FACTS DO NOT CEASE TO EXIST BECAUSE THEY ARE IGNORED." ~ Aldous Huxley

"THE ART OF LEADERSHIP IS SAYING NO, NOT YES. IT IS VERY EASY TO SAY YES."

~ Tony Blair

"UNDOUBTEDLY YOU HAVE MASTERED SAYING YES. START PRACTICING "NO." YOUR GOALS DEPEND ON IT."

~ Paul Canfield

"Most discussions of decision making assume that only...senior executives' decision making matters. That is a dangerous mistake."

~ Peter Drucker

"Character is one factor that will guide all our actions and decisions.

Our investment in uncompromising integrity...helps us take difficult stands in the worst difficult business situation."

~ Azim Premsi



GEORGE MASON UNIVERSITY PROGRAM GROWTH – 10 YEAR BUDGET

GEORGE MASON UNIVERSITY PROGRAM GROWTH 10-YEAR BUDGET

			10 YEAR
PROGRAM	FY 2000	FY 2010	% CHANGE
Instruction	\$97.3	\$193.7	99.1%
Libraries	11.1	20.6	85.6%
Student Aid	-0-	5.9	N/A
Plant	13.1	37.1	183.0%
Technology, Institutional			
Support, Academic Support,	54.6	98.7	80.1%
Student Services			
Other	1.1	1.3	N/A
TOTAL E&G BUDGET	\$177.2M	\$357.4M	101.7%
Student Enrollment (FTE)	17,843	24,480	37.2%