George Mason University Board of Visitors



Joint Meeting of the
Finance & Land Use Committee
and
Academic Programs, Diversity &
University Community Committee

May 5, 2010

Where Innovation Is Tradition





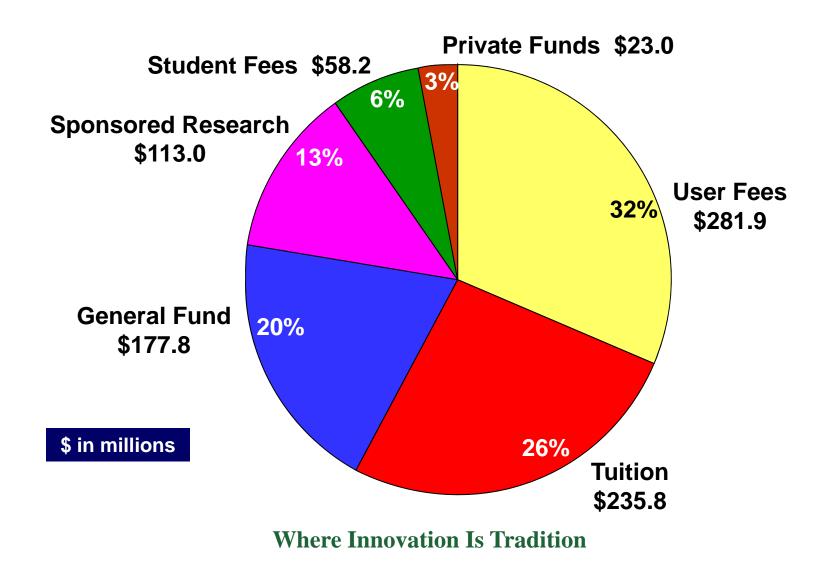
What Is the Size of the Total Budget Being Proposed for FY 2011?



How Does the FY2011 Budget Compare With The Current FY2010 Budget?

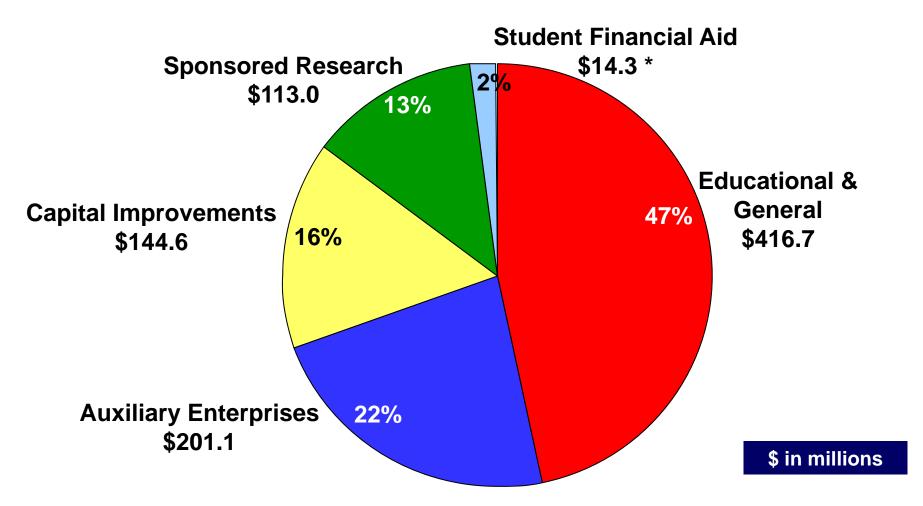


2010-11 REVENUE BUDGET \$889,707,700





2010-11 OUTLAYS \$889,707,700



* State Funded Student Financial Aid



ANNUA	ANNUAL CHANGE: ALL PROGRAMS						
PROGRAM	REVISED BUDGET FY 2008	REVISED BUDGET FY 2009	REVISED BUDGET FY 2010	ORIG BUDGET FY 2011	FY10 TO FY11 % CHANGE		
Educational & General	\$357.9M	\$370.1M	\$382.9M	\$416.7M	8.8%		
Auxiliary Enterprises	142.9M	162.6M	176.1M	201.1M	14.2%		
Sponsored Research	76.7M	91.6M	105.0M	113.0M	7.6%		
SUBTOTAL OPERATING	\$577.5M	\$624.3M	\$664.0M	\$730.8M	10.1%		
State Student Financial Assist.	12.0M	13.0M	14.3M	14.3M	0.0%		
Capital Outlay	120.0M	256.2M	214.4M	144.6M	-32.6%		
TOTAL	\$709.5M	\$893.5M	\$892.7M	\$889.7M	-0.3%		



ANNUA	ANNUAL CHANGE: ALL PROGRAMS						
	REVISED BUDGET	REVISED BUDGET	REVISED BUDGET	ORIG BUDGET	PRELIM BUDGET		
PROGRAM	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012		
Educational &							
General	\$357.9M	\$370.1M	\$382.9M	\$416.7M	\$413.0M		
Auxiliary							
Enterprises	142.9M	162.6M	176.1M	201.1M	214.0M		
Sponsored							
Research	76.7M	91.6M	105.0M	113.0M	118.0M		
SUBTOTAL							
OPERATING	\$577.5M	\$624.3M	\$664.0M	\$730.8M	\$745.0M		
State Student							
Financial Assist.	12.0M	13.0M	14.3M	14.3M	14.3M		
Capital							
Outlay	120.0M	256.2M	214.4M	144.6M	150.0M		
TOTAL	\$709.5M	\$893.5M	\$892.7M	\$889.7M	\$910.0M		







What Is the Conceptual Driver or Over-Arching Goal of the Resource Allocation Decisions of the FY2011 Budget?

What Are the Highlights of the FY2011 E&G Budget?



CONCEPTUAL DRIVER: MAINTAIN INSTITUTIONAL MOMENTUM

- Student Welfare: Balance Tuition Increases, Revenue Need, Access, Financial Aid
- Financial Positioning of University (Bridge Contingency)
- Leverage Sources of Funding (Private, Auxiliary Enterprises, etc.)
- Support Modest Student Enrollment Growth
- Continue/Establish Funding for Spires of Excellence
- Balance Unit Budget Reductions, Services, Institutional Risk & Vulnerability
- Support Operations & Maintenance of New Facilities



E&G BUDGET HIGHLIGHTS 2010 - 2011

- > Student headcount projected at 32,700 Fall 2010 (Up 633)
- ➤ Student FTE for FY 2011 is projected to be 24,900 FTE, as compared to 24,600 FTE in FY 2010
- > 5,400 total beds available in FY 2011, increase of 400 more students living on campus
- ➢ General Fund support from the State for E&G operations FY 2011 decreases by \$28.8M or 20.5%; a total of \$45.0M by FY 2012
- Federal American Recovery and Reinvestment Act (ARRA) funding of \$19.9M allocated by the State for FY 2011 E&G operations. These funds disappear from Federal Government in FY 2012.



E&G BUDGET HIGHLIGHTS (Cont'd.) 2010 - 2011

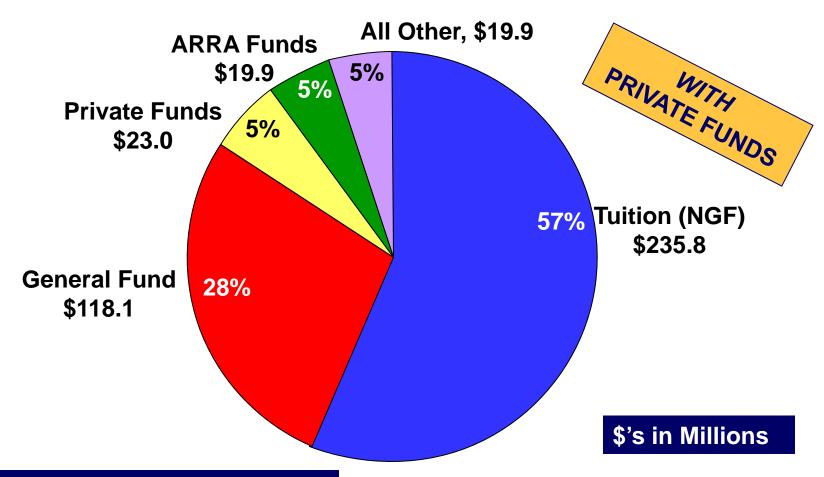
- Tuition and fees for in-state undergraduates increase by 8.2%
- Without ARRA funds the tuition and fee rate increase would be between 18% and 20%
- No faculty/staff salary increases budgeted for the 2010-11 fiscal year. If FY 2010 state revenues are sufficient, a bonus of up to 3% may be provided with half funding from the State and half funding to come from resources within the E&G budget.
- Private funds supporting Educational & General operations increase by \$1.0M to a total of \$23.0M



What Is Happening With the E&G Budget in FY 2011?



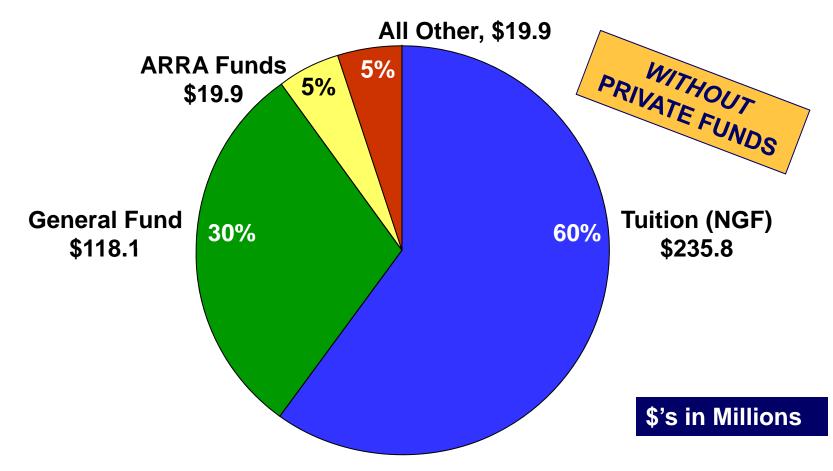
SOURCE OF FUNDS – FY 2011 Total E&G Revenue \$416,681,600



Note: Includes \$3.2M ETF Fund



SOURCE OF FUNDS – FY 2011 Total E&G Revenue \$393,681,600



Note: Includes \$3.2M ETF Fund



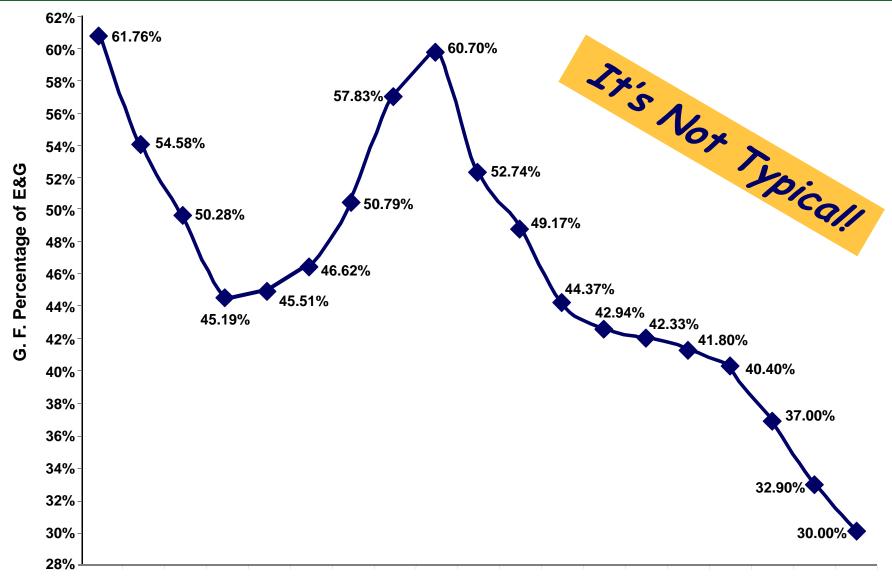




What Are the Major Changes in the Funding of Mason's E&G Budget in FY 2011?

Is This a Typical, Normal Growth Year?





FY91 FY92 FY93 FY95 FY96 FY97 FY99 FY00 FY01 FY03 FY03 FY04 FY05 FY07 FY08 FY08 FY0 FY10 FY11

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	FUNDS AVAILABLE FOR ALLOCATION							
PROGRAM	REVISED BUDGET FY 2006	REVISED BUDGET FY 2007	REVISED BUDGET FY 2008	REVISED BUDGET FY 2009	REVISED BUDGET FY 2010	ORIGINAL BUDGET FY 2011	ORIGINAL BUDGET FY 2012	
Educational & General	\$331.5M	\$325.8M	\$357.9M	\$370.1M	\$382.9M	\$416.7M	\$413.0M	
Increase (\$)	-	\$31.2 M	\$32.1M	\$12.2M	\$12.8M	\$33.8M	< \$3.7 >	
Increase (%)	_	10.6%	9.9%	3.4%	3.2%	8.8%	(0.7%)	



GEORGE MASON UNIVERSITY E&G CHANGE IN FUNDING FY 2010 Revised – FY 2011 Budget

	FY 2010 Revised	FY 2011 Original	FY 2	012 Prelim
E&G Base Revenues	\$354,644,900	\$373,787,000	\$389	9,000,000
ARRA Funds (Through FY 11)	<u>6,203,100</u>	<u>19,894,600</u>		0
TOTAL E&G BUDGET:	\$360,848,000	\$393,681,600	\$389	9,000,000
SOURCE OF FUNDS				
GF Support Base Operating Funds				(\$251,800)
GF Support Equipment Trust Fund I	Reduction			(370,400)
GF Support Funding for Potential	Staff Bonus 12/10 De	pendent on State Reveni	ıe	\$3,218,600
Tuition: Enrollment FTE Growth				2,519,400
Tuition and E&G Fee Increase (A)	ll Student Levels)			15,902,400
Tuition And E&G Fees Premium Tu	ition and Course Fees			1,265,000
Tuition Offset Increased Financial A	id			(1,850,000)
Tuition Offset – Increased Capital Fo	ee for Out-of-State Stud	lents		(600,000)
Auxiliary Enterprise Contribution to	Auxiliary Enterprise Contribution to Support E&G			
All Other Adjustments (One-time)	(941,100)			
INCREASED (DECREASED) E&C	\$19,142,100			
American Reinvestment and Reco	very Act (ARRA) Fun	ds FY 2011 Only		13,691,500
TOTAL INCREASED (DECREASE	ED) REVENUES			\$32,833,600



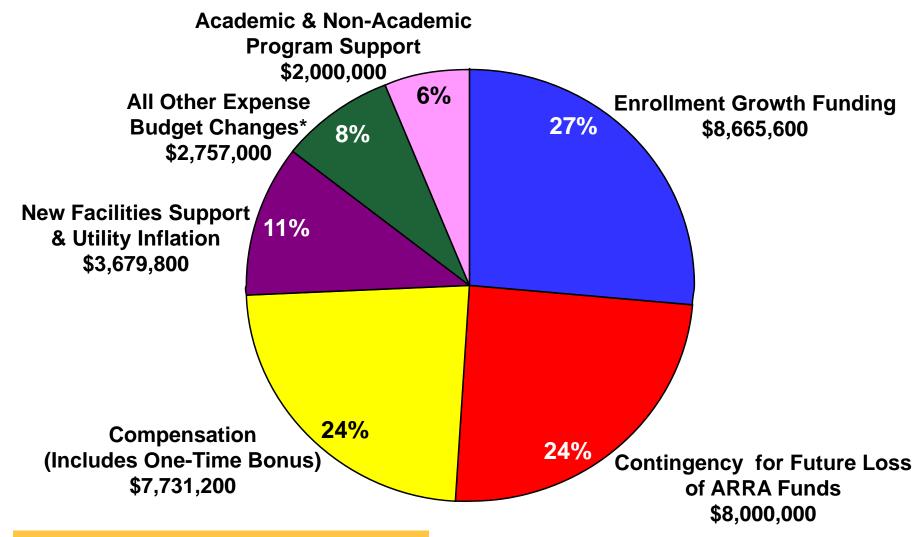


What Changes (Mandatory and Quasi Mandatory) are Included In the FY2011 Budget (Not Included In the Current FY2010 Budget)?



Has the University Imposed Budget Reductions Upon Departments in FY2011 To Balance the Proposed Budget?

FY 2011 EXPENSE INCREASES



^{*} Other Expenses (Includes Financial Aid)



GEORGE MASON UNIVERSITY E&G CHANGE IN SPENDING FY 2010 Revised – FY 2011 Budget	
Mandatory/Unavoidable/Infrastructure Support	
Potential Staff Bonus December 2010 Dependent on State Revenue	\$6,411,200
Salary Funds for FY11 (Promotion and Tenure, Adjustments, Retention)	1,320,000
• Enrollment Suppt/Infrastructure Improvements Non-Acad Units (from Tuition)	4,900,500
• Enrollment Support Academic Units Over Orig FY 2010 (from Tuition)	4,565,100
Academic Unit Funds Covered Thru Course Fees and Premium Tuition	1,265,000
Cover Eminent Scholars Salaries (Endowment and State Share)	200,000
Support for Financial Aid Undergraduate Merit	442,000
O&M for New Facilities	1,953,800
Other Support for New Facilities	1,269,000
Contract Inflation (Including Library Materials)	850,000
Utility Inflation	457,000
Subtotal Mandatory/Unavoidable/Infrastructure Support	\$23,633,600
Academic Infrastructure and Enhancements	
Academic Enhancements for Teaching and Research	1,200,000
Subtotal Academic Infrastructure and Enhancements Contingency	\$1,200,000
Contingency for Future Needs Tied to Loss of ARRA Funds in FY 2012	\$8,000,000
Subtotal Contingency	\$8,000,000
TOTAL INCREASED (DECREASED) EXPENSES	\$32,833,600



DETAIL FOR ACADEMIC & INFRASTRUCTURE ENHANCEMENTS

Leadership Positions for CEHD and SPP	\$654,300
Faculty Expansion (Management, Neuroscience, Global)	403,800
Contingency Fund	141,900
TOTAL ACADEMIC ENHANCEMENTS	\$1,200,000

Information Technology	721,100
Academic Support, Enrollment Services and University Life	708,700
Finance & Planning/Regional Campus	677,200
Safety and Campus Police	1,188,400
Library Resources to Enhance Teaching/Research (Exclude Inflation)	366,300
Development and University Relations	700,000
Facilities Support	538,800
TOTAL INFRASTRUCTURE IMPROVEMENTS	\$4,900,500

Note: The total amount of new funding allocated for student financial assistance in FY 2011 is \$2,410,000 and explanation can be found in Section 5, starting on page 83.





What Changes Are Being Proposed in FY2011 for Student Financial Assistance, Auxiliary Enterprises, Capital Outlay and Sponsored Research?



INSTITUTIONAL UNDERGRADUATE FINANCIAL AID/GRADUATE SUPPORT

	2009-10	2010-11	%
CATEGORY	BUDGET	BUDGET	CHANGE
Undergraduate Need-Based Grant	\$3,095,000	\$3,445,000	11.31%
Undergraduate Aid Reserve		500,000	-
Honors Grant	400,000	400,000	0.00%
Discounting Grant	1,292,000	1,200,000	-7.12%
In-State Need-Based Grant	0	500,000	-
Subtotal Need-Based UG Grants	\$4,787,000	\$6,045,000	26.28%
Undergraduate Merit	\$3,205,000	\$3,647,000	13.79%
Athletic Scholarships	3,850,000	4,060,000	5.46%
Subtotal UG Merit	\$7,055,000	\$7,707,000	9.24%
Subtotal UG Merit and Need-Based	\$11,842,000	\$13,752,000	16.13%
Graduate Tuition Waivers	\$5,928,000	\$6,428,000	8.44%
Graduate Merit	2,690,000	2,990,000	11.15%
Graduate Student Health Insurance	800,000	500,000	-37.5%
Law	375,000	375,000	0%
Subtotal Graduate	\$9,793,000	\$10,293,000	5.12%
TOTAL INSTITUTIONAL			
AID/SUPPORT	\$21,635,000	\$24,045,000	11.14%

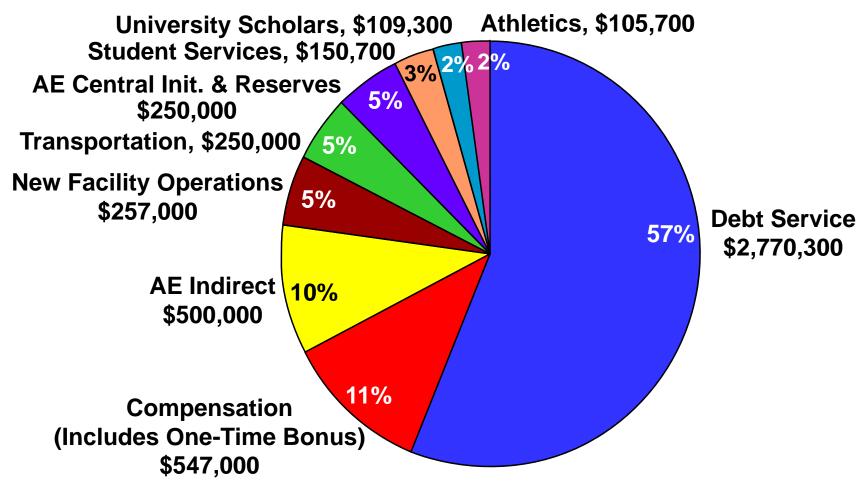


AUXILIARY ENTERPRISES

					CHANGE, FY 10-11	
SOURCE	2007-08	2008-09	2009-10	2010-11	AMOUNT	PERCENT
Student Fees	\$40,672,000	\$45,500,000	\$53,210,000	\$58,150,000	\$4,940,000	9%
User Fees	65,302,300	72,656,000	79,613,500	99,367,000	19,753,500	25%
Independent						
Operations	33,900,000	44,405,000	43,350,000	43,625,000	275,000	1%
TOTAL	\$139,874,300	\$162,561,000	\$176,173,500	\$201,142,000	\$24,968,500	14%

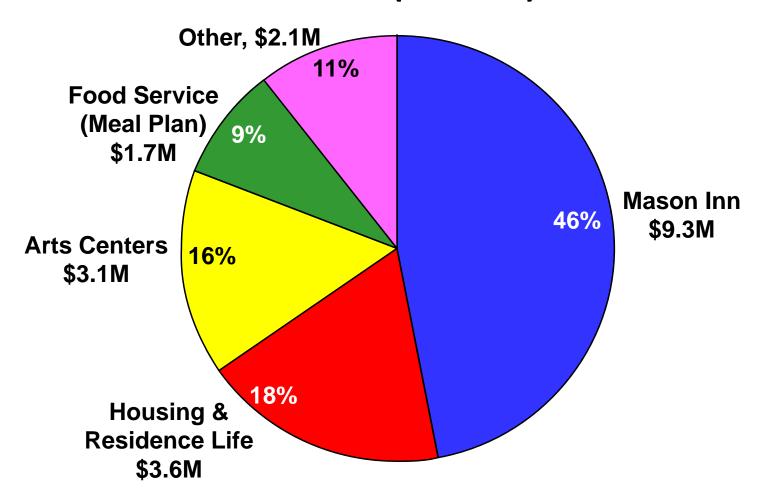


STUDENT FEE ALLOCATION INCREASE FY 2011 (\$4.94M)

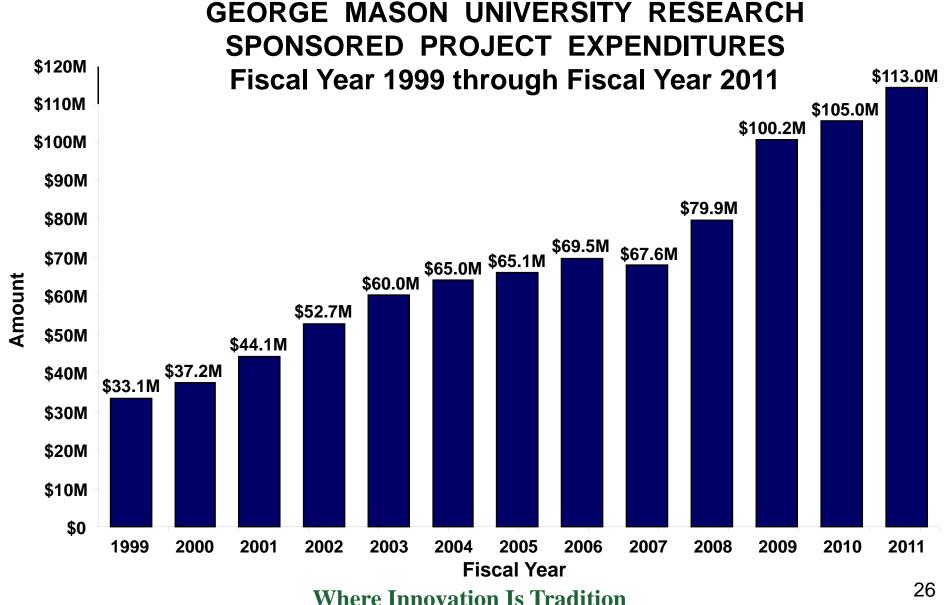




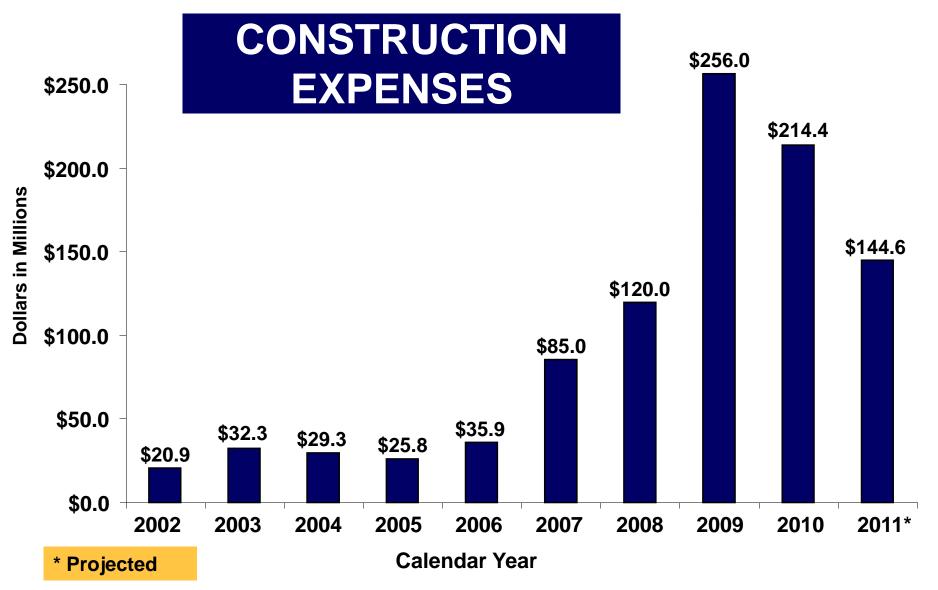
USER FEE ALLOCATION INCREASE FY 2011 (\$19.8M)



















How Do These Rates and the Annual Rate Increases Compare to Other State Schools and the Mason Peer Group?



TOTAL PRICE COMPARISON FY 2010 & FY 2011						
IN-STATE, UNDERGRADUATE	FY 2010	FY 2011	INCREASE			
Tuition and E&G Fees	\$5,840	\$6,320	\$480			
Fees	2,184	2,364	180			
Room & Board	7,650	7,940	290			
TOTAL	\$950					
PERCENT INCREASE, FY 2011	6.1%					

TOTAL PRICE COMPARISON FY 2010 & FY 2011						
OUT-OF-STATE, UNDERGRADUATE	FY 2010	FY 2011	INCREASE			
Tuition and E&G Fees	\$21,824	\$23,084	\$1,260			
Fees	2,184	2,364	180			
Room & Board	7,650	7,940	290			
TOTAL	\$1,730					
PERCENT INCREASE, FY 2011	5.5%					



	ANNUAL TUITION & FEE INCREASE, FY 2011 UNDERGRADUATE, IN-STATE STUDENTS						
RANK	INSTITUTION	2009-10	2010-11	INCREASE AMOUNT	% CHANGE		
1	VMI	\$11,190	\$12,328	\$1,138	10.2%		
2	William & Mary	10,800					
3	UVA	9,672	10,628	956	9.9%		
4	Longwood	8,925	9,855	930	10.4%		
5	Virginia Tech	8,605	9,459	854	9.9%		
6	CNU	8,050	9,250	1,200	14.9%		
7	VCU	7,117	8,817	1,700	23.9%		
8	GEORGE MASON	8,024	8,684	660	8.2%		
9	James Madison	7,244	7,860	616	8.5%		
10	Mary Washington	7,112	7,752	640	9.0%		
11	Old Dominion	7,318	7,708	390	5.3%		
12	Univ of Virginia – Wise	6,748	7,194	446	6.6%		
13	Radford	6,904					
14	VSU	6,174	6,570	396	6.4%		
15	Norfolk State	5,872					
	AVERAGE	\$7,984					



VIRGINIA COLLEGES & UNIVERSITIES IN-STATE, UNDERGRADUATE STUDENTS TUITION & FEE/ROOM & BOARD INCREASES FY 2010 – FY 2011

			\$ INCREASE	% INCREASE
SCHOOL	FY 2010	FY 2011	FY10 – FY11	FY10 – FY11
W&M	\$19,302			
VMI	17,982	\$19,460	\$1,478	8.2%
UVA	17,962	19,280	1,318	7.3%
CNU	17,090	18,790	1,700	10.0%
LONGWOOD	16,521	17,969	1,448	8.8%
VCU	15,452	17,343	1,891	12.2%
GEORGE MASON	15,724	16,624	950	6.1%
JMU	14,934	15,864	930	6.2%
UMW	14,574	15,774	1,200	8.2%
VA TECH	14,429	15,749	1,320	9.2%
ODU	14,844	15,610	766	5.2%
UVA-WISE	14,518	15,572	1,054	7.3%
VSU	14,224	14,722	498	3.5%
RADFORD	13,874			
NSU	13,201			
AVERAGE	\$15,642			



VIRGINIA COLLEGES & UNIVERSITIES OUT OF-STATE, UNDERGRADUATE STUDENTS TUITION & FEE/ROOM & BOARD INCREASES FY 2010 – FY 2011

			\$ INCREASE	% INCREASE
SCHOOL	FY 2010	FY 2011	FY10 – FY11	FY10 – FY11
UVA	\$39,962	\$42,226	\$2,264	5.7%
W&M	39,466			
VMI	35,530	37,452	1,922	5.4%
GEORGE MASON	31,658	33,388	1,730	5.5%
VCU	29,084	30,475	1,391	4.8%
VA TECH	27,702	29,507	1,805	6.5%
ODU	27,294	29,050	1,756	6.4%
LONGWOOD	25,821	28,769	2,948	11.4%
UVA-WISE	27,046	28,694	1,648	6.2%
JMU	27,066	28,628	1,562	5.8%
CNU	25,032	27,532	2,500	10.0%
UMW	26,302	27,387	1,085	4.1%
NSU	25,260			
RADFORD	23,538			
VSU	22,558	23,288	730	3.2%
AVERAGE	\$28,887			



REGIONAL LAW SCHOOL TUITION AND FEES						
	IN-STATE			OUT-OF-STATE		
	FY10	FY11	% INC	FY10	FY11	% INC
Georgetown University	\$43,750	\$45,105	3.1%	\$43,750	\$45,105	3.1%
George Washington University	42,205	43,998	4.3%	42,205	43,998	4.3%
American University	41,406	43,458	5.0%	41,406	43,458	5.0%
University of Virginia	38,800	42,500	9.5%	43,800	47,500	8.5%
Catholic University	38,410	40,430	5.3%	38,410	40,430	5.3%
University of Richmond	32,450	34,070	5.0%	32,450	34,070	5.0%
Howard University	26,490	28,591	7.9%	26,490	28,591	7.9%
University of Maryland - Baltimore	23,762	25,350	6.7%	35,041	36,629	4.5%
College of William & Mary	21,646			31,846		
GEORGE MASON UNIVERSITY	\$20,556	\$22,222	8.1%	\$34,220	\$36,278	6.0%

The Finance & Land Use and Academic Programs, Diversity & University Community Committees recommend full approval by the Board of Visitors of the E&G Budget shown on Page 50; the Auxiliary Enterprise Budget shown on Page 69; and the Tuition & Fee Rates for in-state, out-of-state, undergraduate, graduate, and law students as shown on Pages 75-76 of the 2010–2011 Budget Executive Summary.

MOTION:	
SECOND:	



2010-11 EDUCATIONAL & GENERAL BUDGET BUDGET BY MAJOR CATEGORY OF EXPENSE BY UNIT

BUDGE	I BY MAJO	K CATEGO	KY OF EXP	FUSE RA C	INII			
	FRINGE			NON-		TOTAL		
UNIT	SALARIES	BENEFITS	WAGES	PERSONNEL	FTE	BUDGET		
College of Education & Human Development	\$ 13,656,700	\$ 3,938,400	\$ 556,000	\$ 4,403,600	229.68	\$ 22,554,700		
College of Health & Human Services	10,990,900	3,237,200	70,600	1,419,700	147.98	15,718,400		
College of Humanities & Social Sciences	39,251,900	10,761,700	608,000	2,611,100	656.03	53,232,700		
College of Science	19,507,300	5,669,500	336,000	4,086,300	281.38	29,599,100		
College of Visual & Performing Arts	7,406,700	2,190,900	806,100	461,300	126.16	10,865,000		
Inst for Conflict Analysis/Resolution	2,664,300	738,700	148,900	121,300	34.55	3,673,200		
Krasnow Institute	1,259,600	403,000	0	218,600	14.19	1,881,200		
School of Law	8,861,500	2,753,900	225,700	2,445,800	97.27	14,286,900		
School of Management	14,868,400	4,362,200	707,100	3,241,900	163.90	23,179,600		
School of Public Policy	8,590,900	2,569,000	36,500	703,600	91.83	11,900,000		
Volgenau School of Info Tech & Engineering	16,979,800	4,580,300	239,900	1,339,100	236.73	23,139,100		
Summer Term	57,100	4,400	0	17,700	0.00	79,200		
Enrollment Services	6,867,400	2,547,100	534,300	1,533,300	127.41	11,482,100		
Professional Development	957,600	380,100	17,100	959,200	19.00	2,314,000		
Student Financial Aid	0	0	0	6,242,000	0.00	6,242,000		
Provost Instruction and Administration	7,908,900	2,727,500	221,300	3,224,700	99.26	14,082,400		
Library	6,502,600	2,359,100	377,300	9,499,600	126.75	18,738,600		
University Life	5,292,700	1,749,600	446,500	819,200	93.37	8,308,000		
Information Technology Unit	14,389,600	5,885,200	1,196,900	8,291,900	216.50	29,763,600		
Facilities	12,726,900	5,219,800	569,100	15,524,300	261.80	34,040,100		
Property Rental/Facility Support	0	0	0	9,679,200	0.00	9,679,200		
Regional Campus Support	999,100	382,700	99,100	610,800	15.00	2,091,700		
Finance & Planning	8,208,700	3,174,900	316,100	2,014,400	139.95	13,714,100		
Operations	4,247,700	1,794,900	318,400	2,675,900	85.00	9,036,900		
Executive Administration	1,919,500	705,900	57,800	481,300	23.02	3,164,500		
University Development	2,460,500	854,400	10,000	937,800	32.00	4,262,700		
University Relations	2,311,400	944,000	325,800	2,075,000	40.35	5,656,200		
Central Funds/AE Indirect/Contingency	1,060,000	(10,048,400)	5,693,000	5,774,500	0.00	2,479,100		
University Reserve	0	0	0	5,336,000	0.00	5,336,000		
Equipment Trust Fund	0	0	0	3,181,600	0.00	3,181,600		
GRAND TOTAL	\$219,947,700	\$59,886,000	\$13,917,500	\$99,930,700	3,359.09	\$393,681,900		



AUXILIARY ENT	ERPRISES	BUDGET. I	F Y 11
AUXILIARY	FY11 BUDGETED REVENUE	FY11 BUDGETED EXPENSE	FY11 OPERATING BALANCE
Housing & Residential Life	\$28,981,700	\$28,981,700	\$0
Intercollegiate Athletics	15,943,400	15,943,400	0
Food Service (Meal Plans)	12,656,900	12,656,900	0
Arts Centers	12,058,100	12,058,100	0
Student Centers	11,199,700	11,074,700	125,000 ²
Mason Inn Hotel and Conference Center	9,348,000	10,330,700	(982,700)
Campus Access	9,319,500	9,319,500	0
Freedom Aquatic Center	6,565,200	6,531,900	33,300 ²
University Life	6,506,200	6,506,200	0
Indirect Cost Charge	6,400,000	6,400,000	0
Telecommunications (ITU)	4,219,700	4,089,700	130,000 ²
Student Health Services	4,123,000	4,123,000	0
Fairfax Aquatic Center	3,753,500	3,753,500	0
Computer Store	3,400,000	3,300,000	100,000 ²
Recreation & Athletic Complex (RAC)	3,322,600	3,322,600	0
Transportation	3,237,000	3,237,000	0
Auxiliary Central Reserves	2,616,700	698,800	1,917,900 ²
AE Admin./ University Services	1,780,600	1,780,600	0
Rec Sports Complex	1,764,600	1,764,600	0
Patriot Center	1,739,900	1,739,900	0
Print Services	1,627,300	1,627,300	0
Child Development Center	1,301,400	1,301,400	0
University Scholars	925,000	925,000	0
Facility Reserves	900,000	0	900,000 1
All University Card System	792,700	792,700	0
Intramurals	677,000	677,000	0
Aquia Building – Debt	637,400	637,400	0
FY11 Salary Reserve	547,000	547,000	0
College of Humanities and Social Sciences	319,000	319,000	0
Warehouse – Debt	287,900	287,900	0
Skyline Fitness Center	256,300	256,300	0
Athletic Facility Improvements	200,000	200,000	0
Budget and Planning	109,700	109,700	0
Sub-Total Aux Ent Budget	\$157,517,000	\$155,293,500	\$2,223,500
Independent Operations	\$43,625,000	\$43,625,000	0
GRAND TOTAL	\$201,142,000	\$198,918,500	\$2,223,500

- To be transferred to facility depreciation/ renovation fund
- ² To remain with operation for future one-time expenses, etc.